

Key Verbal Skills CD

- Getting patients excited about your office as soon as they call
- Helping patients to say “YES” to the outstanding quality of care
- Getting patients to thank you for confirmation calls rather than seeing them as a bother
- Making sure all the members of your full team are speaking to patients in the same enthusiastic context
- “Wowing” patients to the degree that they rave to all their friends and neighbors about how outstanding your office is

And, much more on a 1 hour long audio CD

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